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# CHAIRPERSON'S REPORT MARTIN BAYER

This past year, we invested approximately \$4,043,694 million into 63 business projects helping to strengthen the regional economy and creating many much needed new jobs for both Aboriginal and non-Aboriginal people alike throughout Northern Ontario and Southern Ontario.

Since April of 2013, Waubetek has been delivering the Aboriginal Business Financing Program to Southern Ontario in addition to the communities we serve in the North. This work continued in 2015 to meet the needs of Aboriginal clients in this larger area. Unfortunately, we only had one Business Development Officers in southernwest Ontario due to the lateness in the confirmation and receipt of funding due to program changes at the national level. We have still continued to process applications from South-East Ontario through our main office.

Waubetek was also contracted by the Ontario Government to take on two new programs: 1) The Aboriginal Economic Development Fund; and 2) The Social Enterprise Demonstration Fund. Both of these programs are greatly enhancing our capability to deliver a wider range of business services to our clients. Under the first program, we also have the Community Economic Grants of up to \$10,000 for community economic development projects that First Nations and Aboriginal organizations throughout North-East Ontario are accessing.

This past summer for the 7th year in a row, we hired, trained and secured job placements for 60 Aboriginal Youth as part of our Jobs for Youth initiative. Our Aboriginal Youth gained firsthand experience and certification in Food Handling, Customer Service, Workplace Safety, and First-Aid. To date, more than 400 Aboriginal Youth have benefited from this summer job program as offered through Waubetek. Unfortunately, we have received noticed that the program has been cancelled for the 2016 year. We are trying to make a case for its continuation as it has produced significant results in terms of youth gaining marketing skills and staying in school. The program was also great for local businesses in having additional staff during the busy summer season.

As a partner with the Aboriginal Aquaculture in Canada Initiative, Waubetek has a full-time aquaculture technician to assist Aboriginal entrepreneurs and First Nations who may be interested in establishing aquaculture businesses in Ontario, Manitoba or Saskatchewan. Through this initiative, we received \$107,470 in funds to assist 7 aquaculture projects with business plans and studies. Many of these projects will likely become businesses over the next year. This initiative came about as a result of the Waubetek Aboriginal Fisheries Strategy developed in 2012 with our Aboriginal fisheries partners.

We also launched the "Aboriginal Mining Strategy for North-East Ontario" this past year which is helping to establish a process to better engage First Nations, Aboriginal businesses and the Aboriginal labour pool in this industry. As a result of this strategy, we are currently embarking on the development of a business plan for the establishment of a "Centre of Excellence on Aboriginal Mining".

As we move forward from a very productive year, I would like to take this opportunity to personally thank all those individuals who have volunteered as Waubetek Directors over the years for their guidance. Special thanks to the First Nation community leaders, the Aboriginal business leaders, the First Nation Economic Development Officers, our government and corporate partners, and most important of all, the Aboriginal people we serve.

Chi-Miigwetch to everyone who continue to help advance the Aboriginal entrepreneurial spirit!

# In memory....

In November 2015, Harry Jones, a proud member of the Batchewana First Nation and Vice-Chair of the Waubetek Business Development Corporation, passed into the Spirit World.

Harry attended residential school in Spanish, Ontario, where he was an active member of their hockey team. Upon completing his education there, he joined the Royal Canadian Navy. Following his military service, Harry worked full-time as an electronics technician at Algoma Steel for 30 years retiring in 1999. He also served there as a union representative. At the same time, he began his career as a community volunteer, serving both his home First Nation and the general Sault Ste. Marie area. He served as a Trustee with the Sault Ste. Marie Board of Education and on the Sault's Chamber of Commerce. Harry then joined the Waubetek Board of Directors in 2001 until his passing in 2015.

Harry was a visionary who looked to the future, promoting Aboriginal businesses and partnerships



through his involvement in marketing Ontario-based First Nation Industrial Parks both domestically and internationally. While serving as Chair of Batchewana Band Industries for 12 years, Harry was instrumental in negotiating a large joint venture project in his community with Advanced Thermodynamics Corporation, a company that produced diesel engines.

Through his leadership, Harry helped to establish Batchewana Band Industries as a national role model for business with Aboriginal Business Canada. Harry also represented Northern Ontario during a trade mission to Germany and the World Expo in September 2000. Harry also served on the National Access-to-Capital Board from 2003 to 2013 representing the interests of Aboriginal Financial Institutions at that level.

Harry was a key member of the Waubetek Board of Directors for more than 14 years and was a strong advocate for Aboriginal businesses, Aboriginal Financial Institutions and the Community Futures Program. His professionalism, wisdom, understanding of Aboriginal business needs and board governance, along with his belief in our people, will be greatly missed. Travel well on your journey, Harry, knowing that you left a legacy of successful Aboriginal businesses and organizations. Your ethic of honesty and hard work has given purpose to the current generation along with a solid foundation for our future generations.



# **BUSINESS DEVELOPMENT CORPORATION**

The Waubetek Business Development Corporation is an Aboriginal-owned and controlled organization that delivers business financing and economic development services to First Nations and Aboriginal businesses located in North-Eastern Ontario.

MISSION STATEMENT

Our Mission is to improve the economies of the First Nation communities through the proactive, professional and meaningful provision of *business* and *economic* services.

SERVICE STANDARDS

- Waubetek will provide helpful, friendly service to every person who contacts our office
- Waubetek will maintain the confidentiality of each client's business or finances
- Waubetek will assist to create 40 new businesses a year
- Waubetek will respond to inquiries from potential clients in writing within 10 working days
- Waubetek will provide written feedback on business plans submitted to our office within 10 working days of the date the business plan is received
- Waubetek will inform clients of approval or refusal of the their projects within 4 weeks of submitting a complete business plan
- Waubetek will issue letters of offers to clients approved for financing within 5 business days of a board meeting Waubetek will issue payments for fully completed claims within 7 working days of receipt of completed claims

Rev. May 25, 2011

# **WAUBETEK PROGRAMS AND SERVICES**

## **COMMERCIAL LOANS**

Waubetek's commercial loans are only available to Aboriginal entrepreneurs and First Nation owned businesses located in, and operating in, North-East Ontario.

#### **Term Loans**

- Maximum up to \$500,000 for businesses located in the Parry Sound District and North. Maximum of up to \$250,000 for the region of Barrie North to the Parry Sound District (including Georgina Island).
- Equity Requirement is 10%

#### **Aboriginal Student Business Loans**

- For summer businesses-maximum \$1,500.
- Equity Requirement 10%

#### **Bridge Financing**

- A temporary loan to carry/bridge projects until receipt of confirmed funds from third party lenders or government agencies - maximum \$250,000
- Equity Requirement 10%

## **CONDITIONAL CONTRIBUTIONS**

**Aboriginal Business Financing Program** Waubetek can assist Aboriginal businesses with capital to establish, expand or acquire businesses on or off reserve. In summary, this funding is available as follows:

- Available to First Nation, Metis, Inuit and nonstatus applicants located in North-East or Southern Ontario. Proof of Aboriginal heritage is required (Indian status card, Metis Nation of Ontario membership card {or other Metis provincial organization affiliated with the Metis National Council}, and the Inuit must be confirmed through the Inuit Tapiriit Kanatami).
- ABFP Conditional Contributions to individuals may be available up to \$99,999 (or \$50,000 through the Aboriginal Economic Development Fund) and the applicant must provide a minimum of 10% equity and leverage commercial financing with the contribution for capital projects.
- ABFP Conditional Contributions to First Nation communities/First Nation owned businesses is available up to \$250,000 and the applicant must provide 10% equity and leverage commercial financing for capital projects.

• Financial support may also be available for the following areas: Business Planning, Marketing and Business Support. For these costs, the applicant must provide 25% equity and ABFP may provide up to 75% of the costs within the above stated limits.

<u>Community Economic Grants (CEG)</u> – through the Aboriginal Economic Development Fund, Waubetek supports economic capacity-building projects for Aboriginal communities and First Nation owned organizations (maximum \$10,000 per project).

**Social Enterprise Demonstration Fund** - Social Enterprises measure not only financial results, but also their socio-economic impact on a community or group of people, and demonstrate that profit will be invested back into the business for purposes of achieving social, cultural, and/or environmental aims. SEDF funding is targeted to businesses located in North-East Ontario who provide 10% unencumbered cash equity towards the business start-up costs. The SEDF funds up to \$50,000 towards the social enterprise manager's wage in the first year of operations, up to \$10,000 in Board governance and/or Staff certification training, and up to \$10,000 towards capital costs. This Fund can be used in conjunction with Waubetek's other business financing and conditional contributions.

# **BUSINESS AND ECONOMIC SERVICES**

#### **Business and Economic Counselling Services**

- Experienced staff available to provide guidance and review your proposals
- Business Support Officer is available to provide assistance to existing businesses
- General advisory assistance regarding community projects (e.g. sources of funding, developing terms of reference, project review, etc.)

# **REGIONAL INITIATIVES**

#### **Regional Initiatives**

- Offers quarterly business workshops on a variety of topics to assist Aboriginal entrepreneurs.
- Works on regional economic development strategies to assist First Nations and Aboriginal entrepreneurs to develop business opportunities in sectors such as **Fisheries** and **Mining**
- Offers youth development initiatives that help Aboriginal youth seek business ownership as a career.
- Partnered with the Department of Fisheries and Oceans to implement Aboriginal Aquaculture Canada Initiative. Waubetek has an Aquaculture Technician Business Expert on staff to assist applicants with their Aquaculture-related businesses.
- Has a First Nation Economic Development Officer Tool-kit of resources, templates and leading practices.

For more information, please contact our office at: PO Box 209, 6 Rainbow Valley Road, Birch Island, Ontario POP 1A0 Telephone: (705) 285-4275 Fax: (705) 285-4584 - Email: <u>waubetek@waubetek.com</u>

## **POST SECONDARY STUDENT BURSARY AWARD WINNERS 2015**



**Rachel Corbiere M'Chigeeng First Nation** 

For the past twelve years, Waubetek has hosted a Charity Golf Classic to raise funds for the Waubetek Youth Bursary Fund. Each year, post-secondary students attending a business related program of study are selected to receive a bursary scholarship of \$500 each. For 2015, Waubetek distributed five (5) bursaries!

Check the Waubetek website for more information if you know someone who may qualify!



**Jolene Recollet** Wahnapitae First Nation



**Adam Restoule Dokis First Nation** 







Natalie Shawana-Waboose Sagamok Anishinabek Wikwemikong Unceded **Indian Reserve** 



# WAUBETEK'S 14<sup>TH</sup> ANNUAL CHARITY GOLF CLASSIC

The 14<sup>th</sup> Annual Waubetek Charity Golf Classic was held on August 14, 2015 at the Rainbow Ridge Golf Course on Manitoulin Island. There were 128 golfers in total. The Men's Division had 15 Teams, the Women's Division had 2 Team and the Mixed Division had 15 Teams.

Congratulations to the Division Champs!



All funds raised support Aboriginal Business Students!

## **SUMMER JOBS FOR YOUTH PROGRAM 2015**



In Waubetek's seventh year of administering the Jobs for Youth Program in the Manitoulin Island Region, Waubetek hired, secured work placements, provided support services and administered payroll for sixty (60) local Aboriginal youth who were placed within thirty-four (34) local businesses and organizations. Of the sixty (60) youth accepted into the program, fifty-four (54) youth or 90% of the youth completed their placements.



# **SUMMER JOBS FOR YOUTH PROGRAM 2015**







Funded through FedNor, the Regional Initiatives program over the past year has assisted Aboriginal entrepreneurs and Band Economic Development Officers through a variety of business related workshops and information sessions. Workshop topics included Understanding Business Financials, Aboriginal Women in Business Day as well as an Innovation and Procurement session. The Regional Initiatives Coordinator (RIC) has also assisted in the development of a Regional Fisheries Strategy that looks at developing commercial and recreational fisheries, aquaculture and related industries. As a result of the strategy, Waubetek is now a partner organization with the Department of Fisheries and Oceans in the Aboriginal Aquaculture in Canada Initiative. The RIC has been an integral part of Waubetek's programs and services and strives to assist our Aboriginal entrepreneurs to not only develop their businesses but to expand and create lasting employment for our people.





Waubetek with Aboriginal Mining Companies North American Mining Expo 2015 Sudbury, Ontario

Economic Development Officer Info Session Sudbury, Ontario



Aquaculture Micro Hatchery Shawanosowe School – Birch Island, ON



Waubetek Economic Forum 2015 Garden River First Nation, Ontario

# Waubetek's 25th Anniversary



# FINANCIAL STATEMENTS

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION

For the Year Ended August 31, 2015

Auditor's Report

Financial Statements:

Statement of Financial Position

Statement of Operations/Changes in Fund Balances

Statement of Cash Flows

Notes to Financial Statements

Supplementary Financial Information

**Operating Funds** 

Schedule of Revenue, Expenses and Changes in Fund Balances

Investment Funds

Schedule of Assets, Liabilities and Fund Balances

Schedule of Revenue, Expenses and Changes in Fund Balances

# **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of Waubetek Business Development Corporation

We have audited the accompanying financial statements of **Waubetek Business Development Corporation**, which comprise the statement of financial position as at August 31, 2015, the statements of operations, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

#### Basis for Qualified Opinion

Because of complexities in the administration and risk assessment of the loans held in the North East Ontario Investment Pool (the "Pool"), we were unable to obtain sufficient information to assess the appropriateness of the estimate for the allowance for doubtful loans related to the Pool. Accordingly, we were not able to determine whether adjustments might be necessary to allowance for doubtful loans related to this Pool, excess of revenue over expenses and net assets.

#### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Waubetek Business Development Corporation as at August 31, 2015, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### Other Matters

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information included in the schedules is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

November 19, 2015 Sudbury, Canada

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION STATEMENT OF FINANCIAL POSITION

#### August 31, 2015 with comparative figures for 2014

	 	2015			2014	
	 Operating	Investment	Total	Operating	Investment	Total
Assets						
Current assets:						
Cash	\$ 676,473	-	676,473	280,674	-	280,674
Accounts receivable (note 3)	284,280	69,097	353,377	316,717	-	316,717
Prepaid expenses	 9,080		9,080	13,006		13,006
	969,833	69,097	1,038,930	610,397	-	610,397
Capital assets (note 5)	17,715	-	17,715	27,085	-	27,085
Restricted assets:						
Cash	-	5,920,180	5,920,180	-	5,880,970	5,880,970
Interest receivable (note 4)	-	37,070	37,070	-	10,097	10,097
Loans receivable (note 6) Due from National Aboriginal Capital	-	4,058,096	4,058,096		4,235,448	4,235,448
Corporation Association (note 7)	-	443,886	443,886	-	545,586	545,586
	-	10,459,232	10,459,232	-	10,672,101	10,672,101
	\$ 987,548	10,528,329	11,515,877	637,482	10,672,101	11,309,583
Current liabilities: Accounts payable and accrued liabilities	\$ 358,185	-	358,185	87,990	-	87,990
Accounts payable and accrued liabilities Current portion of due to National Aboriginal	\$ 358,185	-			-	
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7)	\$ -	- 465,684 143,977	358,185 465,684	-	- 418,665 120,065	
Accounts payable and accrued liabilities Current portion of due to National Aboriginal	\$ (143,977)	143,977	465,684	(129,066)	129,066	418,665
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances	\$ -	,		-	,	418,665
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7)	\$ (143,977)	143,977 609,661	465,684	(129,066)	129,066 547,731	418,665 506,655
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7)	\$ (143,977) 214,208	143,977	465,684	(129,066) (41,076)	129,066	418,665 506,655 2,655,554
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital	\$ (143,977) 214,208	143,977 609,661 2,209,064	465,684 823,869 2,209,064	(129,066) (41,076)	129,066 547,731 2,655,554	87,990 418,665 506,655 2,655,554 2,272,046 5,434,255
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8)	\$ (143,977) 214,208 - 367,104	143,977 609,661 2,209,064 2,173,727	465,684 823,869 2,209,064 2,540,831	(129,066) (41,076) 285,465	129,066 547,731 2,655,554 1,986,581	418,665 506,655 2,655,554 2,272,046
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8) Net assets:	\$ (143,977) 214,208 367,104 581,312	143,977 609,661 2,209,064 2,173,727	465,684 823,869 2,209,064 2,540,831 5,573,764	(129,066) (41,076) 285,465 244,389	129,066 547,731 2,655,554 1,986,581	418,665 506,655 2,655,554 2,272,046 5,434,255
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8)	\$ (143,977) 214,208 - - - - - - - - - - - - - - - - - - -	143,977 609,661 2,209,064 2,173,727	465,684 823,869 2,209,064 2,540,831 5,573,764 17,715	(129,066) (41,076) <u>285,465</u> 244,389 27,085	129,066 547,731 2,655,554 1,986,581	418,665 506,655 2,655,554 2,272,046 5,434,255 27,085
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8) Net assets: Capital	\$ (143,977) 214,208 367,104 581,312 17,715 269,927	143,977 609,661 2,209,064 2,173,727 4,992,452	465,684 823,869 2,209,064 2,540,831 5,573,764 17,715 269,927	(129,066) (41,076) 285,465 244,389 27,085 262,402	129,066 547,731 2,655,554 1,986,581 5,189,866	418,665 506,655 2,655,554 2,272,046 5,434,255 27,085 262,402
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8) Net assets: Capital Restricted	\$ (143,977) 214,208 - - - - - - - - - - - - - - - - - - -	143,977 609,661 2,209,064 2,173,727	465,684 823,869 2,209,064 2,540,831 5,573,764 17,715	(129,066) (41,076) <u>285,465</u> 244,389 27,085	129,066 547,731 2,655,554 1,986,581	418,665 506,655 2,655,554 2,272,046 5,434,255 27,085 262,402 5,585,84
Accounts payable and accrued liabilities Current portion of due to National Aboriginal Capital Corporation Association (note 7) Interfund balances Due to National Aboriginal Capital Corporation Association (note 7) Deferred contributions (note 8) Net assets: Capital Restricted	\$ (143,977) 214,208 <u>367,104</u> 581,312 17,715 269,927 118,594	143,977 609,661 2,209,064 2,173,727 4,992,452	465,684 823,869 2,209,064 2,540,831 5,573,764 17,715 269,927 5,654,471	(129,066) (41,076) 285,465 244,389 27,085 262,402 103,606	129,066 547,731 2,655,554 1,986,581 5,189,866	418,665 506,655 2,655,554 2,272,046 5,434,255 27,085 262,402

See accompanying notes to financial statements.

Approved by the Board: Director

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#### WAUBETEK BUSINESS DEVELOPMENT CORPORATION STATEMENT OF OPERATIONS

			2015		2014	
		Operating	Investment	Total	Total	
Revenue:						
Government contributions	\$	1,593,195	1,613,639	3,206,834	3,669,924	
Investment income:	1	,,	,,	-, -,	-,,-	
Loan interest		_	329,042	329,042	255,977	
Bank interest		_	55,324	55,324	59,453	
Other		128,995	6,128	135,123	165,143	
ould		1,722,190	2,004,133	3,726,323	4,150,497	
Expenses:						
Contributions (note 11)		-	1,591,940	1,591,940	2,116,870	
Salaries		855,566	-	855,566	912,089	
Professional fees		356,901	-	356,901	114,475	
Provision for doubtful loans and interest		-	358,307	358,307	364,390	
Conferences		134,655	-	134,655	226,363	
Travel		87,967	-	87,967	134,585	
Employee benefits		79,744	-	79,744	84,892	
Local initiatives		77,325	-	77,325	15,999	
Office supplies		28,205	-	28,205	33,867	
Telephone		22,421	-	22,421	29,631	
Rent		15,621	-	15,621	21,000	
Youth bursary		13,312	-	13,312	11,221	
Amortization of capital assets		12,367	-	12,367	12,797	
Directors' training and travel		10,369	-	10,369	22,583	
Insurance		6,958	-	6,958	8,911	
Advertising		6,424	-	6,424	20,820	
Bank charges		1,212	244	1,456	1,643	
Business award dinner		-	-	-	37,489	
		1,709,047	1,950,491	3,659,538	4,169,625	
Excess (deficiency) of revenue over expenses	\$	13,143	53,642	66,785	(19,128)	

#### August 31, 2015 with comparative figures for 2014

See accompanying notes to financial statements.

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION STATEMENT OF CASH FLOWS

## August 31, 2015 with comparative figures for 2014

			2015		2014	
		Operating	Investment	Total	Total	
Cash provided by (used for)						
Cash flow from operating activities:						
Excess (deficiency) of revenue over expenses Items not involving cash:	\$	13,143	53,642	66,785	(19,128)	
Amortization of capital assets		12,367	-	12,367	12,797	
Provision for doubtful loans and interest		-	358,307	358,307	364,390	
		25,510	411,949	437,459	358,059	
Change in non-cash working capital balances:		00.407	(00.007)		(0.40.405)	
Decrease (increase) in accounts receivable Increase (decrease) in prepaid expenses		32,437 3,926	(69,097)	(36,660) 3,926	(248,465) (6,693)	
Decrease (increase) in interest receivable		- 3,920	- (26,973)	(26,973)	41,317	
Increase in accounts payable and						
accrued liabilities		270,195		270,195	43,371	
		332,068	315,879	647,947	187,589	
Financing activities:						
Repayment of interfund balances		(14,911)	14,911	-	-	
Increase in deferred operating contributions		81,639	187,146	268,785	1,147,419	
Net advances from National Aboriginal Capital Corporation Association		_	(297,771)	(297,771)	(322,380)	
		66,728	(95,714)	(28,986)	825,039	
Investing activities:						
Investing activities: Purchase of capital assets		(2,997)	-	(2,997)	(12,459)	
Loan advances net of repayments		-	(180,955)	(180,955)	(380,494)	
		(2,997)	(180,955)	(183,952)	(392,953)	
Net increase in cash		395,799	39,210	435,009	619,675	
Cash and cash equivalents, beginning of year		280,674	5,880,970	6,161,644	5,541,969	
Cash and cash equivalents, end of year	\$	676,473	5,920,180	6,596,653	6,161,644	
Represented by:						
Cash	\$	676,473	-	676,473	280,674	
Restricted cash	•	-	5,920,180	5,920,180	5,880,970	
	\$	676,473	5,920,180	6,596,653	6,161,644	

See accompanying notes to financial statements.

The Waubetek Business Development Corporation (the "Corporation") was incorporated without share capital under Part II of the Canada Corporation Act, R.S.C. 1970, c. C32. The Corporation's principal purpose is to build First Nation economies and assist Aboriginal businesses through business services and financing. If the Corporation were to dissolve, after the payment of all debts, the remaining assets of the Corporation would be distributed or disposed of to another organization with similar goals and objectives as approved by Industry Canada. The Corporation is exempt from income taxes under the Income Tax Act, R.S.C. 1985, c. 1.

#### 1. Significant accounting policies:

(a) Basis of accounting:

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook - Accounting.

The Corporation uses fund accounting to record the transactions for each fund established by legal, contractual or voluntary actions. The Corporation maintains the following funds.

(i) Operating Fund:

The operating fund reports the Corporation's program delivery and administrative activities. The restricted funds consist of funds set aside by management specifically for the construction of a new administration building.

(ii) Investment Fund:

The investment fund reports resources that are used to provide financing to new and existing Aboriginal small businesses in order to protect existing or create new jobs.

(b) Allowance for doubtful loans:

The Corporation establishes an allowance for doubtful loans by providing specific loan losses by loan after reviewing outstanding loans on a loan by loan basis. In addition, a provision is estimated at 10%, based on past experience for all loans for which no specific provision has been established.

#### 1. Significant accounting policies (continued):

(c) Capital assets:

Capital assets are stated at cost less accumulated amortization. Amortization is provided over the estimated useful life of the asset using the straight-line method over the following number of years:

Furniture and fixtures	10 years
Computer equipment	4 years

#### (d) Revenue recognition:

The financial statements are prepared according to the restricted fund method of accounting. Under this method, the following principles have been applied:

- i) Contributions are recorded as revenue in the respective funds based on their nature, source and the restrictions stipulated by the funder.
- ii) Contributions are recognized as revenue when received or receivable if the amounts can be reasonably estimated and collection is reasonably assured.
- iii) Interest revenue in the investment fund is recognized on the accrual basis. The Corporation accrues interest on loans and mortgages in arrears until collection becomes doubtful.
- (e) Interfund balances:

Interfund balances represent amounts advanced between the various funds.

(f) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Items subject to such estimates and assumptions include the valuation allowances for receivables. Actual results could differ from those estimates. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the year in which they become known.

#### 1. Significant accounting policies (continued):

(g) Financial instruments:

All financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are reported at fair value. All other financial instruments are subsequently recorded at cost or amortized cost unless management has elected to carry the instruments at fair value. Management has elected to record all investments at fair value as they are managed and evaluated on a fair value basis. Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred.

The Standards require the Corporation to classify fair value measurements using a fair value hierarchy, which included three levels of information that maybe be used to measure fair value:

- Level 1 Unadjusted quoted market prices in active markets for identical assets or liabilities.
- Level 2 Observables or corroborated inputs, other than level 1, such as quoted prices for similar assets or liabilities in inactive markets or market data for substantially the full term of the assets or liabilities; and
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities.
- (h) Funding adjustments:

The Corporation has entered into accountable contribution arrangements with several government funding agencies. These programs are subject to audit with adjustments repayable to the government. Adjustments made under financing arrangements are recorded in the year during which the adjustments are made.

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS

#### Year ended August 31, 2015

#### 3. Accounts receivable:

	2015	2014
Industry Canada / FedNor National Aboriginal Capital Corporation Association Canada Revenue Agency Miscellaneous Communities	\$ 151,821 143,612 29,922 18,122 9,900	\$ 76,322 27,842 43,470 49,236 10,800
Aboriginal Affairs and Northern Development Canada Great Spirit Circle Trail Inc.	-	105,249 3,798
	\$ 353,377	\$ 316,717

#### 4. Interest receivable:

	Hosted Loans <sup>1</sup>	Non-Hosted Loans	Enhanced Access Fund	2015 Total	2014 Total
The interest receivable balance is comprised of:					
Interest	\$ 17,333	33,625	47,885	98,843	117,751
Allowance for doubtful interest receivable	(12,414)	(3,358)	(46,001)	(61,773)	(107,654)
	\$ 4,919	30,267	1,884	37,070	10,097
The activity in the allowance for doubtful interest receivable is as follows:					
Balance, beginning of year	\$ 56,153	20	51,481	107,654	101,970
Current year's provision (recovery) for interest losses Interest written-off during the year	5,071 (48,810)	3,338 _	2,172 (7,652)	10,581 (56,462)	16,168 (10,484)
Balance, end of year	\$ 12,414	3,358	46,001	61,773	107,654

<sup>1</sup>Includes Waubetek's share of pooled loans

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS

## Year ended August 31, 2015

#### 5. Capital assets:

			Accumulated	Net Book
2015		Cost	Amortization	Value
Community Futures				
Operating:				
Furniture and fixtures	\$	128,872	125,954	2,918
Equipment		209,417	194,620	14,797
		338,289	320,574	17,715
Alternative Service Delivery/PDP				
Computer equipment		1,883	1,883	_
	\$	340,172	322,457	17,715
			Accumulated	Net Book
2014		Cost	Amortization	Value
Community Futures				
Community Futures				
Operating:	۴	400.070	405 500	0.054
Furniture and fixtures	\$	128,872	125,520	3,351
Equipment		206,420	182,687	23,734
		335,292	308,207	27,085
Alternative Service Delivery/PDP				
Computer equipment		1,883	1,883	-
	\$	337,175	310,090	27,085

#### 6. Loans receivable:

The loans and mortgages receivable bear various interest rates ranging from Prime + 2% to 5% and are fixed for terms of up to ten years. The hosted loans do not include investments in preferred shares.

			Faborad		
	Hosted	Non Hosted	Enhanced Access	2015	2014
	Loans <sup>1</sup>	Loans	Fund	Total	Total
The loans and mortgages receivable balance is comprised of:					
Balance, beginning of year	\$ 2,177,800	1,893,881	1,724,890	5,796,571	5,481,127
Loans advanced during the year	933,701	312,636	52,899	1,299,236	1,273,714
Loans repaid during the year	(427,993)	(316,000)	(384,869)	(1,128,862)	(909,388)
Loans written-off during the year	(286,858)	(132,850)	(123,398)	(543,106)	(48,882)
Gross balance, end of year	2,396,650	1,757,667	1,269,522	5,423,839	5,796,571
Allowance for doubtful loans for all amounts considered Additional allowance on all other	(346,749)	(370,154)	(352,146)	(1,069,049)	(1,239,360)
balances outstanding at year-end (10%)	(204,953)	-	(91,741)	(296,694)	(321,763)
Total allowance	(551,702)	(370,154)	(443,887)	(1,365,743)	(1,561,123)
Net balance, end of year	\$ 1,844,948	1,387,513	825,635	4,058,096	4,235,448
The activity in the allowance for doubtful loans is as follows:					
Balance, beginning of year	\$ 647,393	368,144	545,586	1,561,123	1,261,783
Loans written-off during the year	(286,858)	(132,850)	(123,398)	(543,106)	(48,882)
Current year's provision for (recovery of) loan losses	191,167	134,860	21,699	347,726	348,222
Balance, end of year	\$ 551,702	370,154	443,887	1,365,743	1,561,123

<sup>1</sup>Includes Waubetek's share of pooled loans

#### 7. Due to/from National Aboriginal Capital Corporation Association ("NACCA"):

The Corporation has entered into agreements with NACCA, the purpose of which is to provide loans to Aboriginals for high risk, or start up businesses outside of the Community Futures Agreement. The substance of the agreement is that the Corporation is disbursed funds to administer the above-noted loans. This debt is non-interest bearing and is repayable to NACCA when (i) the underlying loans receivable are repaid by the applicant (ii) when it has been determined that the loan proceeds will not be disbursed to the applicant or (iii) when the funds are not utilized in a manner consistent with the funding applications. As loans become uncollectible, this portion becomes non-repayable by the Corporation to NACCA. In connection with these loans, the Corporation receives a non-repayable administration fee which is used to cover the cost of administering these loans to the applicants.

The current portion represents the portion relating to anticipated principal repayments and any funding received which has not been disbursed to the applicant.

	2015	2014
Note payable	\$ 2,674,748	3,074,219
Less: portion due within one year	(465,684)	(418,665)
	\$ 2,209,064	2,655,554

Principal payments due within each of the next five years on the debt to NACCA are as follows:

2016	\$ 465,683
2017	351,307
2018	175,643
2019	35,322
2020	8,901

During the year, the Corporation identified required provisions (net recoveries) from loans previously written off of \$21,699 (2014 - \$49,820). In accordance with the agreements, an accumulated amount receivable from NACCA in the amount of \$443,886 (2014 - \$545,586) has been reflected to net this accumulated total against the payable to NACCA.

# WAUBETEK BUSINESS DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS

#### Year ended August 31, 2015

#### 8. Deferred contributions:

		Operating	In	vestment Aboriginal		
		Special Projects Fund	Program Delivery Partner	Economic Development Fund	2015 Total	2014 Total
Balance, beginning of year	\$	285.465	1.986.581	_	2.272.046	1.124.627
Contributions received	Ŷ	1,043,224	559,989	1,150,000	2,753,213	3,742,367
Recognized during the year		(961,585)	(1,522,843)	-	(2,484,428)	(2,594,948)
Balance, end of year	\$	367,104	1,023,727	1,150,000	2,540,831	2,272,046

#### 9. Commitments:

Total loans approved by the Corporation, which had not been disbursed are as follows:

		2015	2014
Community Futures	\$	23.451	7,368
Enhanced Access	Ŷ	17,647	37,122
	\$	41,098	44,490

Total contributions approved by the Corporation, which had not been disbursed are as follows:

	2015	2014
Program Delivery Partner	\$ 885,769	769,956
Aboriginal Business Financing Program	680,539	_
Aboriginal Economic Development Fund	58,640	_
	\$ 1,624,948	769,956

#### 10. Contingent liabilities:

The Corporation receives subsidies and contributions from various funding agencies. Pursuant to the related agreements, if the Corporation does not meet established objectives, the funding agencies are entitled to seek refunds. Should any amount become refundable, the refunds would be charged to operations in the period in which the refund is determined to be payable.

#### 11. Contributions:

During the year, the following amounts were disbursed to small businesses, through the Program Delivery Partner, Aboriginal Business Financing, and the Aboriginal Economic Development Fund programs, for the following purposes:

	2015	2014
Capital	\$ 1,300,105	1,503,747
Marketing	182,458	404,157
Business plans	25,065	88,966
Business support	84,312	120,000
	\$ 1,591,940	2,116,870

These amounts are non-repayable and are conditional upon the satisfactory completion of the related projects.

#### 12. Provision for doubtful loans and interest:

The provision for doubtful loans and interest is set by management based on an estimate. Management has determined the value of provision based on the nature of the customers, history of collection, and other known factors relating to specific accounts.

Regardless of account, any loan issued and being repaid from the Enhanced Access or Community Futures Investment Fund has a set provision of 10%.

#### 13. Financial risk and concentration of risks:

(a) Financial risk:

The carrying values of the Corporation's cash, accounts receivable and accounts payable and accrued liabilities approximate their fair value due to the relative short periods to maturity or because they are receivable or due on demand.

The fair value of balances due to and from National Aboriginal Capital Corporation Association cannot be reliably determined due to the uncertainty and potentially broad range of outcomes pertaining to the underlying loans.

(b) Interest rate risk:

The Corporation's financial instruments do not expose the Corporation to significant interest rate risk.

(c) Credit risk:

Loans receivable have been provided to borrowers, who would otherwise not qualify for other forms of funding or commercial financing. The maximum credit risk exposure to the Corporation assuming that the borrowers fail to perform their obligations under the agreements, without consideration of the fair value of any collateral, is \$4,235,448 (2014 - \$4,192,108).

#### 14. Restricted operating net assets:

	2015	2014
Building construction	\$ 269,927	262,402

The restricted net assets for building construction are to be used by the Corporation to replace the existing administration building. The Investment portfolio performance restricted net assets are to support activities leading to an increase in the overall performance of the Investment Fund Portfolio.

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		A	Luguer 21,				S TOF ZU14
	Community Futures Operating Fund		Aboriginal Business Financing Program	Special Projects Fund	Program Delivery Partner	2015 Total	2014 Total
Revenue: Government contributions (page 16) Other (page 16)	\$ -1 28	282,823 19,726	68,507 -	970,291 109,269	271,574 -	1,593,195 128,995	1,503,234 160,415
	30	302,549	68,507	1,079,560	271,574	1,722,190	1,663,649
Expenses: Advertising		1 080	100 1	712 V		707 Y	
Amortization of capital assets	-	12,367		<u>+</u> - +		0,727	12,797
Bank charges		783	·	ı	429	1,212	1,404
Conferences				134,655	ı	134,655	226,363
Directors' training and travel		6,461	ı	I	3,908	10,369	22,583
Employee benefits	-	19,078	8,453	36,794	15,419	79,744	84,892
Business awards dinner			I	I	1	1	37,489
Insurance		2,992	1	1	3,966	6,958	8,911
Office supplies	- (	6,370	4,728	12,287	4,820	28,205	33,867
Protessional tees	Ň	24,378	10,897	305,650	15,976	356,901	114,475
Kelit Salaries	66	0,300 222 762	3,040 25 487	- 404 845	202,00 202,472	10,021 855 566	21,000 012 080
Telephone		7.710	4.892	2 -	9.819	22.421	29.631
Local initiatives		1	1	77,325		77,325	15,999
Youth bursary			·	13,312	ı	13,312	11,221
Travel		4,540	9,181	66,056	8,190	87,967	134,585
	31	314,916	68,507	1,055,238	270,386	1,709,047	1,688,126
Excess (deficiency) of revenue over expenses	(1)	(12,367)	ı	24,322	1,188	13,143	(24,477)
Net assets, beginning of year		ı	ı	102,930	ı	102,930	112,604
Transfer to (from) capital	-	12,367	ı	(1,809)	(1,188)	9,370	(338)
Transfer to (from) restricted		ı	1	(7,525)	, I	(7,525)	15,141
Net assets, end of year	Ф			117,918		117.918	102,930

									2015 WITH COMPARATIVE FIGURES FOR 2014
		Community Futures Investment Fund	North East Ontario Investment Pool	Enhanced Access Fund	Program Delivery Partner	Aboriginal Business Financing Program	Aboriginal Economic Development Fund	2015 Total	2014 Total
Assets									
Current assets: Cash Interest receivable Accounts receivable	\$	5,920,180 4,919 -	- 30,267 -	- 1,884 -		- - 69,097		5,920,180 37,070 69,097	5,880,970 10,097 -
		5,925,099	30,267	1,884		69,097		6,026,347	5,891,067
Loans receivable Due from NACCA		1,844,948 -	1,387,513 -	825,635 443,886		1 1		4,058,096 443,886	4,235,448 545,586
	φ	7,770,047	1,417,780	1,271,405	'	69,097		10,528,329	10,672,101
Liabilities and Net Assets									
Current liabilities Deferred contributions Current portion of amount due to NACCA Interfund balances	\$	- - 3,791,867	- - 1,256,894	- 465,684 (2,800,154)	1,023,727 - (1,023,727)	- - 69,097	1,150,000 - (1,150,000)	2,173,727 465,684 143,977	1,986,581 418,665 129,066
		3,791,867	1,256,894	(2,334,470)		69,097		2,783,388	2,534,312
Due to NACCA Net assets		- 3,978,180	- 160,886	2,209,064 1,396,811	1 1	1 1		2,209,064 5,535,877	2,655,554 5,482,235
	θ	7,770,047	1,417,780	1,271,405	ı	69,097	1	10,528,329	10,672,101

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Schedule of Revenue, Expenses and Changes in Fund Balances - Investment Funds

August 31, 2015 with comparative figures for 2014

	Community Futures Investment Fund	North East Ontario Investment Pool	Enhanced Access Fund	Program Delivery Partner	Aboriginal Business Financing Program	2015 Total	2014 Total
Revenue:							
Aboriginal Affairs and Northern Development Canada	۰ ب	ı	ı	1,522,843	,	1,522,843	2,116,870
National Aboriginal Capital Corporation Association	I	ı	21,699		69,097	90,796	49,820
Investment monne. Loan investments	133 393	117 959	77 690		,	329.042	255 977
Bank investments	55 324	)   	) - -	ı	ı	55 324	59,453
Other	3,714	384	2,030	I	ı	6,128	4,728
	192,431	118,343	101,419	1,522,843	69,097	2,004,133	2,486,848
Expenses:							
Bank charges	221	·	23	·		244	239
Contributions	I	ı	ı	1,522,843	69,097	1,591,940	2,116,870
Current year provision for doubtful interest	5,071	3,338	2,172		'	10,581	16,168
Current year provision for doubtful loans	191,167	134,860	21,699	-	ı	347,726	348,222
	196,459	138,198	23,894	1,522,843	69,097	1,950,491	2,481,499
Excess (deficiency) of revenue over expenses	(4,028)	(19,855)	77,525		,	53,642	5,349
Net assets, beginning of year	3,982,208	180,741	1,319,286	ı	I	5,482,235	5,476,886
Net assets, end of year	\$ 3,978,180	160,886	1,396,811		ı	5,535,877	5,482,235

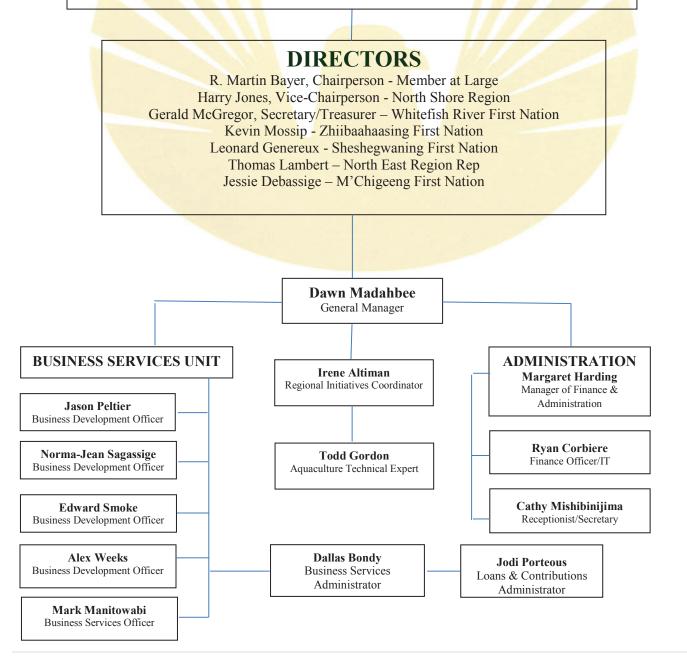
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# WAUBETEK BUSINESS DEVELOPMENT CORPORATION

# ORGANIZATIONAL CHART

# FIRST NATIONS IN WAUBETEK'S SERVICE AREA

Atikameksheng, Aundeck Omni Kaning, Batchewana, Beausoleil, Dokis, Garden River, Georgina Island, Henvey Inlet, Magnetawan, M'Chigeeng, Mississauga, Moose Deer Point, Nipissing, Chippewas of Rama, Sagamok, Serpent River, Shawanaga, Sheguiandah, Sheshegwaning, Temagami, Thessalon, Wahnapitae, Wahta, Wasauksing, Whitefish River, Wikwemikong and Zhiibaahaasing



# WAUBETEK BOARD OF DIRECTORS



#### Left to Right:

Thomas Lambert Jessie Debassige Martin Bayer Kevin Mossip Leonard Genereux Gerald McGregor

**Missing from Photo:** 

**Harry Jones** 

# WAUBETEK STAFF



<u>Front Row:</u> Jodi Porteous, Jason Peltier, Dawn Madahbee, Cathy Mishibinijima, Santanna Francis, Norma-Jean Sagassige, Margaret Harding, Kelsie McGregor

Back Row: Mark Manitowabi, Ryan Corbiere, Irene Altiman, Todd Gordon

Missing from Photo: Alex Weeks, Donna Toulouse, Dallas Bondy, Edward Smoke

# FIRST NATIONS IN WAUBETEK'S SERVICE AREA:

Atikameksheng Anishnawbek 25 Reserve Road Naughton, ON P0M 2M0 Phone: (705) 692-3651 Fax: (705) 692-5010 www.wlfn.com

Aundeck Omni Kaning RR#1, Comp. 21 Little Current, ON P0P 1K0 Phone: (705) 368-2228 Fax: (705) 368-3563 www.aundeckomnikaningfn.com

Batchewana First Nation 236 Frontenac Street Sault Ste. Marie, ON P6A 5K9 Phone: (705) 759-0914 Fax: (705) 759-9171 Toll Free: 1-877-236-2632 www.batchewana.ca

Beausoleil First Nation 1 Ogema Street Christian Island, ON L0K1C0 Phone: (705) 247-2051 Fax: (705) 247-2239 www.chimnissing.ca

Chippewas of Rama First Nation 5884 Rama Road, Suite 200 Rama, Ontario L3V 6H6 Phone: (705) 325-3611 Toll: (866) 854-2121 Fax: (705) 325-0879 www.mnjikaning.ca

Dokis First Nation 940 A Main Street Dokis First Nation, ON POM 2N1 Phone: (705) 763-2200 Fax: (705) 763-2087 www.dokisfirstnation.com

Garden River First Nation 7 Shingwauk Street Garden River, ON P6A 5K9 Phone: (705) 946-6300 Fax: (705) 945-1415 www.gardenriver.org Chippewas of Georgina Island R.R. # 2 Box N-13 Sutton West, ON LOE 1R0 Phone: (705) 437-1337 Fax: (705) 437-4597 www.georgianisland.com

Henvey Inlet 295 Pickerel River Road Pickerel, ON P0G 1J0 Phone: (705) 857-2331 Fax: (705) 857-3021 www.hifn.ca

Magnetawan First Nation RR#1, PO Box 15 Britt, ON P0G 1A0 Phone: (705) 383-2477 Fax: (705) 383-2566 www.magnetawanfirstnation.com

M'Chigeeng First Nation P.O. Box 333 M'Chigeeng, ON POP 1G0 Phone: (705) 377-5362 Fax: (705) 377-4980 www.mchigeeng.ca

Mississauga First Nation P.O. Box 1299 Blind River, ON P0R 1B0 Phone: (705) 356-1621 Toll: (877) 356-1621 Fax: (705) 356-1740 www.mississaugi.com

Moose Deer Point First Nation P.O. Box 119 MacTier, Ontario, POC 1H0 Phone: 705-375-5209 Fax: 705-375-0532 http://moosedeerpoint.com

Nipissing First Nation 36 Semo Road Garden Village, ON P2B 3K2 Phone: (705) 753-2050 Fax: (705) 753-0207 www.nfn.ca Sagamok Anishnawbek P.O. Box 610 Massey, ON POP 1P0 Phone: (705) 865-2421 Fax: (705) 865-3307 www.sagamok.ca

Serpent River First Nation P.O. Box 14 Cutler, ON POP 1B0 Phone: (705) 844-2418 Fax: (705) 844-2757 www.serpentriverfirstnation.ca

Shawanaga First Nation 2 Village Road, R.R. #1 Nobel, ON P0G 1G0 Phone: (705) 366-2526 Fax: (705) 366-2740 www.shawanaga.ca

Sheguiandah First Nation Box 101 Sheguiandah, ON POP 1W0 Phone: (705) 368-2781 Fax: (705) 368-3697 www.sheguiandahfn.com

Sheshegwaning First Nation P.O. Box 1 Sheshegwaning, ON P0P 1Y0 Phone: (705)283-3292 Fax: (705)283-3481 www.sheshegwaning.org

Temagami First Nation Bear Island Post Office Bear Island, ON P0H 1C0 Phone: (705) 237-8943 Fax: (705) 237-8959 www.temagamifirstnation.ca

Thessalon First Nation P.O. Box 9, RR #2 Thessalon, Ontario POR 1L0 Tel: (705) 842-2323 Fax: (705) 842-2332 Wahnapitae First Nation 36 Loonway Road Capreol, Ontario POM 1H0 Phone: (705) 858-0610 Fax: (705) 858-5570 www.wahnapitaefirstnation.com

Wahta Mohawks P.O. Box 260 Bala, ON POC 1A0 Phone: (705) 762-2354 Fax: (705) 762-2376 www.wahta.ca

Wasauksing First Nation P.O. Box 250 Parry Sound, ON P2A 2X4 Phone: (705) 746-2531 Fax: (705) 746-5984 www.wasauksing.ca

Whitefish River First Nation 46 Bay of Islands Road Birch Island, ON POP 1A0 Phone: (705) 285-4335 Fax: (705) 285-4532 www.whitefishriver.ca

Wikwemikong Unceded Indian Reserve 19A Complex Drive Wikwemikong, Ontario POP 2J0 Canada Phone: (705) 859-3122 Fax: (705) 859-3851 Toll Free: 1-800-880-1406 www.wikwemikong.ca

Zhiibaahaasing First Nation General Delivery Silver Water, ON POP 1Y0 Phone: (705) 283-3963 Fax: (705) 283-3964