



Waubetek Business Development Corporation

“A Community Futures Development Corporation”

# WAUBETEK NEWS

SPRING

2021



## This issue...

### Shawanaga Fish Hatchery



### & The Canadian Carver

### Broken Hammer Mine Reclamation Project



### Zisbaakdoons Daawegamik



### INSIDE THIS ISSUE

- > Waubetek News Briefs ..... pg. 2
- > *Shawanaga's Fish Hatchery* ..... pg. 3
- > *Broken Hammer Mine Reclamation Project* ..... pg. 4
- > *Agawa Crafts and the Canadian Carver* ..... pg. 5
- > *Buzwah Variety & Video* ..... pg. 6
- > Aquaculture Development Overview ..... pg. 7
- > Regional Initiatives Program ..... pg. 8
- > Outreach Services update ..... pg. 9
- > Touched by the Entrepreneurial Spirit ..... pg. 10
- > Posters and Other information ..... pg. 11
- > Waubetek Programs & Services ..... pg. 12



## WAUBETEK BRIEFS

### Emergency Loans

The memory of the COVID19 pandemic and its impact on families and businesses will remain for a very long time. When the severity of the pandemic was established, Waubetek and its sponsoring agencies formed a team which successfully lobbied for emergency loan funding for Indigenous businesses. Utilizing its existing communications data and network, Waubetek was able to move \$2.5 million out to Indigenous businesses. As government programs evolve, Waubetek will continue to deliver information and programs to its clients for as long as circumstances require. All are reminded that Waubetek's regular loan and contribution programs are operating normally so entrepreneurs with startup and expansion plans are invited to apply to Waubetek at any time and in the usual manner.

### Waubetek Operational Measures during COVID-19

The Waubetek office continues to be closed to visitors. Communications continue with our clients primarily through email and by phone. Principal and interest payments for all loan clients were deferred from mid-March to the end of March 2021. The strength and resilience of our Indigenous entrepreneurs showed with about 80% opting to resume loan payments in July. Only eleven businesses took up the offer for additional payment deferrals since September 2021.

For the current provincial lock-down since January 2021, Waubetek put in place schedules and technology that allows all staff to work remotely from home. For hands-on requirements, limited staff have been in the office daily but with closed doors, face coverings, safe distancing and other precautions.

During the pandemic, Waubetek incorporated new technology that included having clients sign documents electronically; issuing electronic fund deposits to client accounts for the payment of claims/emergency loans; using online fillable forms, and implementing virtual meetings. Waubetek increased its internet bandwidth and installed a VOIP phone system to forward calls to staff extensions via cell phones when they are working remotely.

### Indigenous Women Entrepreneurship (IWE)

Waubetek was awarded funding from the National Aboriginal Capital Corporation Association (NACCA) to host the Indigenous Women Entrepreneurship Webinar series for six consecutive weeks in February and March via the online Zoom platform. Helen Bobiwash was our Workshop Facilitator and designed the workshop material for NACCA.

Each session included guest speakers who would speak on the theme of each workshop and share their experiences. Kathryn Corbiere spoke at our first webinar on February 9<sup>th</sup>, 2021 on "Entrepreneurship and why it's a promising Pathway"; Arnela Bennett shared her knowledge on February 16<sup>th</sup>, 2021 about the "Stages of Business Development"; Victoria LaBillois gave great advice at the session on February 23<sup>rd</sup>, 2021 on "Effective Business Practices"; Among Beam shared her inspirational story on March 2<sup>nd</sup>, 2021 on "Adaption and Resilience"; Jennifer Twigg talked about the practical steps she took during her session on March 9<sup>th</sup>, 2021 on "COVID 19 Recovery", and Dawn Madahbee Leach spoke at the final session on March 16<sup>th</sup>, 2021 on "Supports for Indigenous Women Entrepreneurs". The group enjoyed the six sessions and have asked that the continuation of the workshops be considered to maintain an ongoing network of women entrepreneurs.

### Futurpreneur Canada

With the completion of the formal Indigenous Women's Entrepreneurship workshop series, Waubetek is partnering with Futurpreneur Canada to offer Indigenous Youth Entrepreneurship workshops beginning in May. We hope that these workshops will be helpful to those youth considering both full-time and summer businesses. Please check the Waubetek Facebook page and website for further information and announcements on this training.

### Waubetek Staff

Zoltan Virag joined the Waubetek team as a new BDO February 1<sup>st</sup>, 2021. He is a member of the Kahnawake First Nation in Quebec and has worked with the Sault Ste. Marie Economic Development Corporation for the past several years as their Manager of Small Business Advisory Services. Since he joined Waubetek, he has been working alongside Emilio Tomaselli to learn our systems and to begin his work with the clients from Emilio's service area of Manitoulin Island and the North Shore area as Emilio will be departing Waubetek to begin his own business on April 1<sup>st</sup>.

Waubetek is seeking to fill a Finance Assistant position. If someone with a formal bookkeeping or accounting background comes to mind, please refer them to Waubetek.

### Aquaculture

In 2019-2020, a Waubetek Steering Committee came together to develop a First Nation aquaculture legal framework for use by First Nations wishing to formalize their own regulations/laws for this industry. Community sessions began October 22, 2020 to review the draft framework. These initial meetings were completed in December 2020, via Zoom with five First Nations who are currently involved in open net pen aquaculture. A couple of First Nation are now taking the steps for community engagement on proceeding with adopting the "Giigoohn Chi-Naaknigewin" legal framework.

Through Waubetek's Aquaculture Program, our Aquaculture Development Officer, Nick Huber, helps process funding applications from First Nations for aquaculture-related projects in Central Canada for consideration by Fisheries and Oceans Canada (DFO) to support business plans, feasibility studies and small capital projects. Our Aquaculture Program assists First Nations across central Canada. Since April 2020, Nick has secured \$1,070,080.00 in NICFI funds for 14 projects in Ontario and Saskatchewan.

### Mining

Waubetek has been working to establish the *Centre of Excellence for Indigenous Minerals Development* as part of its overall Aboriginal Mining Initiative. An executive search is still underway to hire an Executive Director for the Centre. Over the past two years, we were fortunate to have Stacey Vincent Cress, a member of the Garden River First Nation, help implement the mining strategy. He recently assumed a new position with a mining company closer to his home in Timmins so there is an opportunity again open for someone looking for a challenge in a truly groundbreaking initiative. Waubetek will be posting for this position so check our website and Facebook page for further announcements in this regard.

# SHAWANAGA FIRST NATION FISH HATCHERY

Rick Garrick

The Shawanaga First Nation Hatchery is looking to add to the walleye stock in the Shawanaga River by expanding its fish hatchery program through funding from the Northern Integrated Commercial Fisheries Initiative. Shawanaga First Nation also contributed to the program as they have done for more than 40 years. The Shawanaga First Nation Hatchery has been in operation as a flow-through hatchery for about 18 years. Employing about eight-to-10 staff, it releases about 1.5 million walleye fry per year, with fluctuations depending on the season, into the Shawanaga River, which flows into Georgian Bay.

“We’re moving to a recirculation system which will recirculate the water,” says Aaron Pamajewong, hatchery operator at the Shawanaga First Nation Hatchery. “We’ll be able to grow our walleye from fry to fingerlings which will be about a couple of inches in length when they are ready to be released.” The fry will be strong, well-fed and Pamajewong says further, “That will allow them to have a better survivability rate against predation in the wild.” The expansion plans include the construction of a larger building and installation of new equipment for the recirculation system. “It’s a state-of-the-art system and it should help us produce more and healthy walleye and help maintain the walleye population in the Shawanaga River.”

The Shawanaga First Nation Hatchery also serves as an educational resource for people to learn about conservation of the walleye in the Shawanaga River. “It allows us to educate people about how we conserve our resources and that we’re stewards of the land,” Pamajewong says. “That shows everybody that we don’t just take, we actually give back according to our Seven Grandfather Teachings.”

The Shawanaga First Nation Hatchery usually provides tours for the community Elders as well as students from the community’s school. “We put up a little rock pool and allow the children to harvest their own fish for their own families,” Pamajewong says. “We will obviously demonstrate the egg take process so they get a hands-on look at how all this works and what our community does to be keepers of this land and to give back.” The students are also brought back to the Shawanaga First Nation Hatchery for the egg hatching process. “We will capture little fry in cups and then we will get the students to release them back into the water,” Pamajewong says. “So that’s to show them the fish they took earlier on, now you are putting these fry back and hopefully one day they will grow to an adult size.”

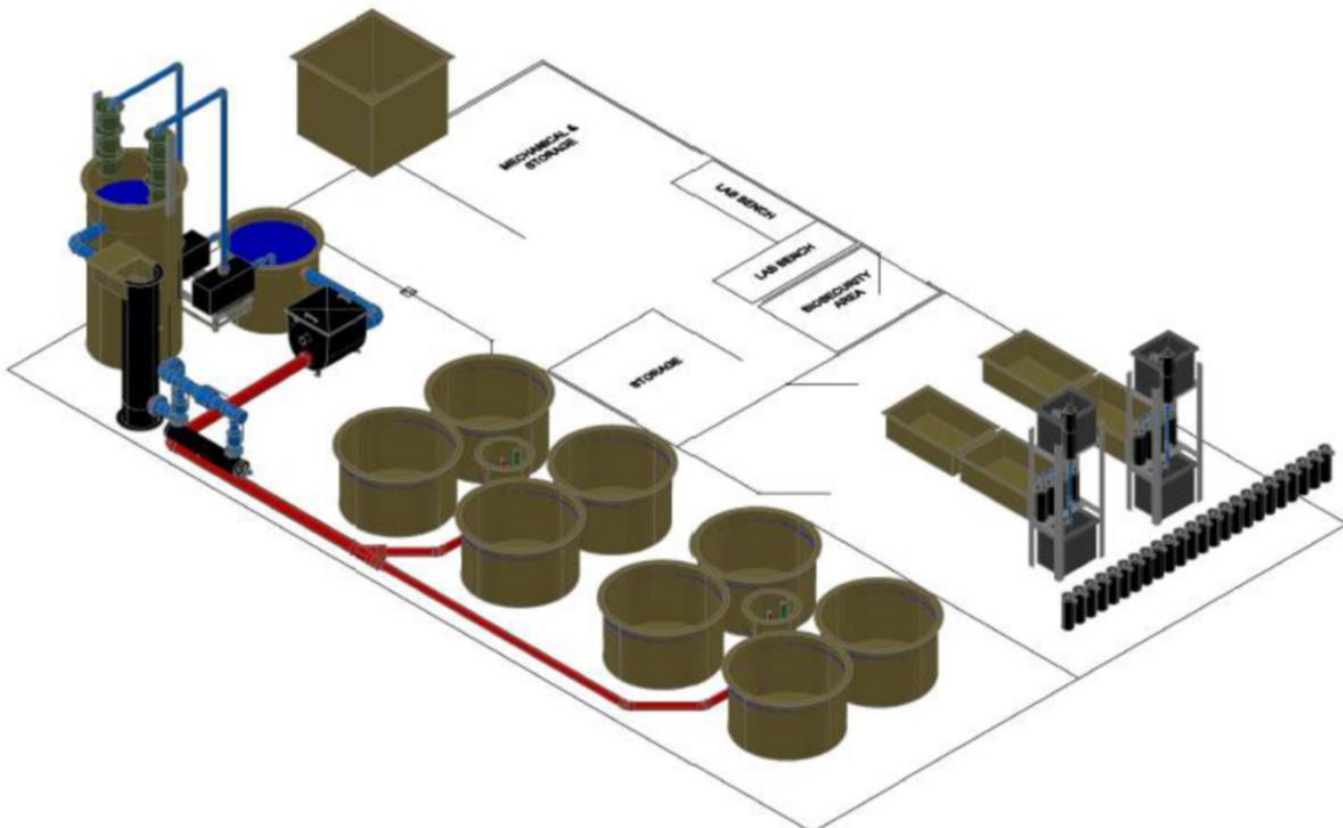
Pamajewong says the wild walleye stock had been in an unstable state before the community set up the Shawanaga First Nation Hatchery. “Now with the work we’ve been doing from the First Nation, the conservation and our monitoring program, that allows us to keep it at a sustainable population for future generations,” Pamajewong says. “So that is what our main goal is, just to make sure it stays at a sustainable rate.”

The Shawanaga First Nation can be found on their webpage at <http://shawanagafirstnation.ca/> and by phone at 705-366-2526



Fisheries and Oceans  
Canada

Pêches et Océans  
Canada



# WAHNAPITAE FIRST NATION BROKEN HAMMER MINE RECLAMATION PROJECT

Rick Garrick

The Mining Cycle is organized into five stages, with the first being Exploration and the last being Reclamation. Last year, Natural Resources staff at the Wahnapiatae First Nation took advantage of the COVID19 closure of its offices to work out a partnership with Wallbridge Mining Company Limited on the reclamation project involving its nearby Broken Hammer open pit mining operation which closed in 2015.

This latest development is an extension to the Wahnapiatae First Nation's current involvement with BluMetric Environmental Inc. in water sampling and monitoring. For this latest initiative, Wahnapiatae will handle the daily operations of the water treatment plant in addition to the water sampling and monitoring of the surrounding waterways and wetlands. "We formalized a contract — Wahnapiatae runs the operations with the support of Wallbridge," says Glen Bateman, natural resources development coordinator at Wahnapiatae. "They supply all the equipment but it's our technicians and our citizens that run the plant and ensures the water quality is meeting the standards of the Ministry of Environment."

"It started off as water sampling with BluMetric Environmental Inc.," Bateman says. "The opportunity was here at the time especially with the COVID-19 pandemic going on. Our offices were shut down so I was able to work out a contract with Wallbridge to utilize our technicians out in the field to run the project. It benefitted Wahnapiatae and we're still working with the contract."

The water treatment operation closes for the winter in late October-early November but the work will begin again next spring. "It's all dependent on the weather," Bateman says, noting they have lowered the water level in the former open pit mine down to the target elevation for the beginning of winter. "So we've dewatered the site enough to compensate for the remainder of the year, for any snow melt in the spring. And we'll start back up in the spring."

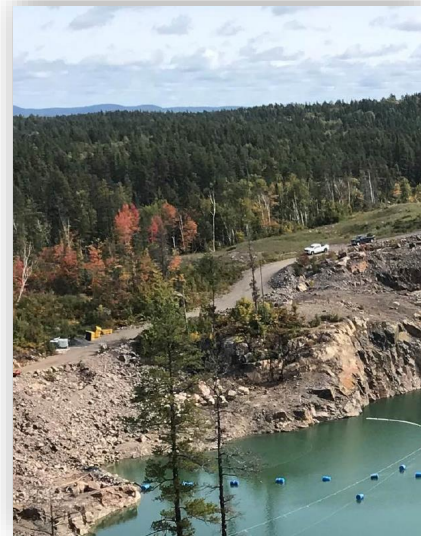
The water treatment process includes the use of a lime injection system to neutralize the water before it enters the treatment plant, the removal of mineral residues from the water in the plant and a filtering process before the water is released into the environment. "So as that process is happening, our technicians are monitoring it," Bateman says. "If there are any issues the alarms will go off and it will automatically redirect that water from discharging into the environment and put it back into the pond until we can do the proper adjustments."

Wahnapiatae currently provides a project supervisor and four environmental technicians to operate the water treatment operation on a 24-hour, seven-days-a-week schedule. The technicians take daily samples of the water, record the samples and sends them out to a laboratory for analysis, which includes the use of trout fingerlings to substantiate that the water can support sensitive species. "That species of fish is very sensitive to water quality," Bateman says. "It's just to reinforce the fact that the water we are discharging is safe water for the environment."

Bateman says Wahnapiatae's involvement in the water treatment and monitoring process provides assurance for the community about the quality of the water being discharged from the former open pit mine. "This is all regulated by and compliant with the Ministry of Environment,"

Bateman says the community's goal is to work directly with mining companies and First Nations on the final closure plans for mines. "We're looking at introducing medicinal plants, something more with our culture," Bateman says. "So we're hoping to introduce different plants that will bring in moose, deer and other species." The water treatment operation is just one example of how Wahnapiatae is working with industry partners to reclaim and protect the environment on its traditional lands on behalf of its citizens.

The Wahnapiatae First Nation can be found on its website at <https://wahnapiataefirstnation.com/> and by phone at 705-858-0610



# SERPENT RIVER FIRST NATION AGAWA CRAFTS AND THE CANADIAN CARVER

Rick Garrick

The Agawa Crafts & The Canadian Carver is located on Hwy. 17 West, 75 km north of Sault Ste. Marie Ontario. It is a well-established business, having operated steadily for 47 years under the original owners. Two years ago, the owners decided to retire and the business was put up for sale. The Serpent River First Nation, already the operator of the Serpent River Trading Post and the Serpent River First Nation Gas & Convenience, saw this as a logical opportunity and so purchased the Agawa Crafts & the Canadian Carver in late 2019. The business reopened on June 8<sup>th</sup>, 2020 in its present location.

Agawa Crafts & the Canadian Carver is an ideal place to stock up for long distance travelers or those headed out for some outdoor experience. “When you’re heading north up to Wawa, it’s the last gas you see for 150 kilometres,” Reid says. Shoppers will find that there are actually three different stores with three different themes — The Canadian Carver sells Canadian art and carvings and the camper’s convenience store sells snacks, food, and hunting and fishing equipment. In addition, customers will also find an LCBO agency store (opening in 2021) and Esso fuel pumps.



Miles Reid, Special Projects Manager at Serpent River First Nation Economic Development Corporation says that ownership of these two closely related businesses enhances profitability for both. “We saw a lot of similarities between the (Serpent River) Trading Post we operate and the operation of the Agawa Crafts and The Canadian Carver,” This buying power has led to better deals from suppliers due to larger orders. “We’ve been able to secure bigger discounts with our suppliers just because we’re buying for two multi-million dollar stores now,” Reid says. There are also cultural and community aspects that would be addressed. “The intention for (purchasing the business) is to bring in some extra revenue for our community but to also use it as a training ground for our community members and other community members from First Nations along the North Shore as well.” Further, Reid says “The local content is something we push here at our Serpent River (Trading Post) location and it’s something we also want to push at Agawa Crafts,”

Travelers and even day trippers will find a stop at Agawa Crafts & The Canadian Carver worthwhile and enjoyable. As Miles’ closing remark promises, “We’ve got a great staff up there that make all of our customers feel very welcome.”

Agawa Crafts & The Canadian Carver can be found on FaceBook. Miles Reid can be reached at 705-844-2418 and by email at [info@serpentriverfn.com](mailto:info@serpentriverfn.com)



# BUZWAH VARIETY STORE

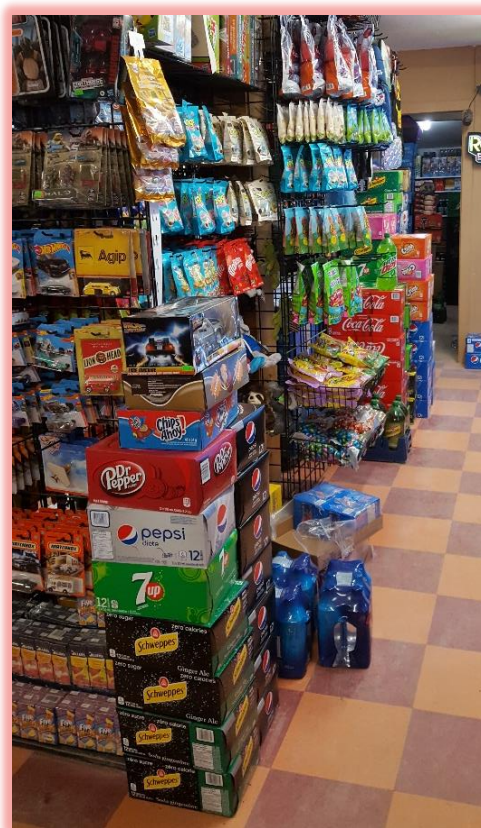
Rick Garrick

Buzwah Variety and Video has operated in the Buzwah area of Wiikwemkoong since 1999. Current owner Dawn Marie Jacko and her partner, Rick, took over the business in 2006. The approach taken by the couple was to recognize the community’s needs and address these on a scale that would not only be sustainable, but would enable their business to grow. Since then, the store has increased in floor space and inventory in order to meet rising local as well as outside demand for day to day and specialty products available locally at favourable price points.

This approach has been of tremendous benefit to community members since the beginning of the COVID-19 pandemic. “For those first two months while we were in lockdown, we were constantly busy from morning to night,” they say. “It was nothing but serving, ordering, stocking all day. After the lockdown the business still stayed busy — people who haven’t been in here for a while were amazed how much we have changed and they kind of stuck around.”

The keys to Buzwah Variety and Video are the close attention paid to the customers and to developing a diverse supply chain. “(We try) to have everything here for them so they don’t need to go to Sudbury as often to grab what (we) can already get for them at the same price or even a better price.” And their approach is also more than just looking at price: “We figured we would try do something for people who wanted no sugar so we started bring in sugar-free candies and healthier options,” adding that they also brought in healthy drinks and vegan products. “So that brought in new customers.” A wide range of distributors across the country to source their supplies have been secured over the years. Products that were new or scarce were brought in and “things started to spark up,” Rick says. New products were tested such as Hot Wheels, Pokémon Trading Cards and collectibles. Hobby hockey cards are on hand and replica products, rare collectibles and possibly autographed products might be found in the near future. The selection of toys and games is truly eclectic with major brands such as Baby Yoda, Barbie, Yahtzee and other family board games. Dawn and Rick are looking to make further improvements to the store and its range of goods to better serve the community.

Buzwah Variety and Video can be found on Facebook or call 705-859-3886. A visit will show that the name doesn’t cover everything.



*Ziisbaakdoons Daawegamik*  
**BUZWAH VARIETY & VIDEO**  
CANDY STORE · GIFT SHOP · CONVENIENCE STORE  
922 WIKWEMIKONG WAY  
705-859-3886  
Retro Candies · Gummies & Sours · Salt Water Taffy · Lollipops · Bonbons





## AQUACULTURE DEVELOPMENT OVERVIEW

Funding is available to help Indigenous communities and groups develop sustainable aquaculture operations. This includes costs to expand or upgrade existing aquaculture facilities, for materials required in new and expanded operations, and those associated with entering into an aquaculture business. The intent of this funding is to support capacity-building, revenue and profit generation, employment generation, and self-sustainability of aquaculture operations.

Each project submitted for NICFI aquaculture development funding must be aligned with the community's or CFE's business development plan. It must also support capacity-building and sustainability in aquaculture and related activities.

Eligible activities for aquaculture development funding support may include but not limited to:

- Expansion or upgrades to existing marine finfish, shellfish, or freshwater/land-based aquaculture facilities where the expansion or upgrades have already been approved under the aquaculture license.
- Equipment, gear and/or infrastructure for new or expanded aquaculture operations, where the equipment, gear and/or infrastructure.
- Acquisition of an existing aquaculture operation
- Business plan development, feasibility studies (includes technical and management advisory costs)
- Other start-up costs funded on a one-time basis (administration, salaries and wages for project management/technical advice, training, etc.)

The following activities are not eligible for aquaculture development funding:

- Working capital projects (subsidizing ongoing operational expenditures)
- Scientific studies

### Program Flexibilities

The Aquaculture Development component of the NICFI program is proposal driven. It has flexibilities to enable multi-year contribution agreements for projects to be implemented in stages with secured funding. Multi-year agreements may extend from one to five years.

**All decisions on funding flexibility requests are subject to the approval of the NICFI Program Authority.**

### General Application Requirements

**Business Cases** - All prospective applicants must work with the Business Development Team to develop a business case, which includes all supporting information, prior to submitting their application to the NICFI Program Authority. Note that there is no cost to the applicant for the services provided by the BDT.

**Financial Details** - All applications must include detailed budget information, outlining the complete costs for each project, and the sources of funding expected. Note that each application must include a minimum 10% cash contribution from the applicant to the total project costs.

**Letter of Support** - All applications must include a letter of support from the authorized representative of the applicant, e.g. Chief, Executive Director, President, Mayor, or Band Council Resolution (BCR), etc., authorizing the submission of an application under NICFI.

**Application Deadline** – Applications should be submitted to the NICFI Program Authority by November 30. Once the budget has been fully allocated, projects will be considered for the following Fiscal Year.

**Eligibility** – NICFI Aquaculture Development funding can be accessed by Indigenous groups not eligible for AICFI or PICFI, or organizations that provide related support services. There is no geographic restriction for aquaculture projects.

### Confidentiality

All information provided by an applicant in the application and supporting documentation, and all collaboration with the BDT, will be held in confidence by the NICFI Program Authority even after projects are approved. The evaluation of applications will also be carried out under strict confidentiality by those involved.

### Contact Information

To begin working with the program, please contact Nicholas Huber, the Aquaculture Development Officer for Waubetek Business Development Corporation.

**Nicholas Huber**, *Aquaculture Development Officer*

Waubetek Business Development Corporation

6 Rainbow Valley Road, Box 209

Birch Island, ON, POP 1A0

(C) 519-476-0630

(P) 705-285-4275

(E) [nhuber@waubetek.com](mailto:nhuber@waubetek.com)



Fisheries and Oceans  
Canada

Pêches et Océans  
Canada

## REGIONAL INITIATIVES PROGRAM

Waubetek is pleased to announce that the Regional Initiatives Program, that has been delivered for over 14 years, will continue for another 2 more years thanks to funding received by FEDNOR. Curtis Assance has been hired as Regional Initiatives Coordinator in September 2020 and will be administering after the Regional Initiatives Program which complements the work of the First Nations Economic Development Officers and develops and implements strategies in various economic sectors. The program also delivers workshops to aspiring and existing entrepreneurs as well as supporting youth initiatives.

With the COVID-19 pandemic still affecting our daily lives, the Regional Initiatives Program will continue to be run with the utmost in safety and well being until such time as we are able to meet in person again.

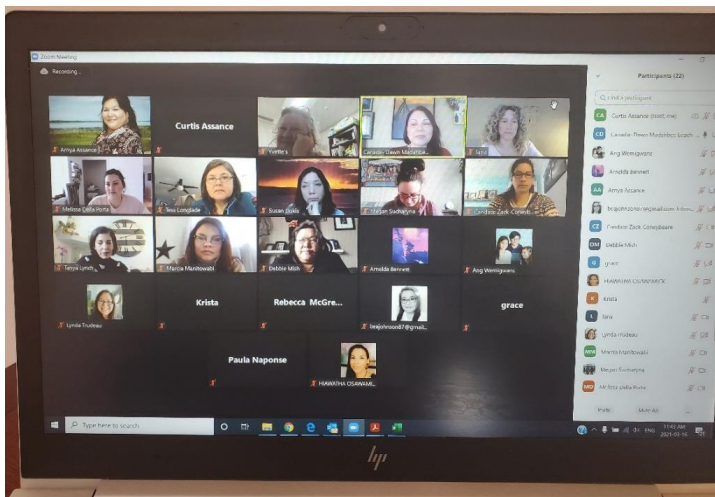
Zoom webinars have been scheduled in numerous topics, including the following dates:

### Indigenous Women Entrepreneurship (IWE) Webinar Series:

- Tuesday February 9<sup>th</sup>, 2021 – IWE featuring guest speaker Kathryn Corbiere OneKWE
- Tuesday February 16<sup>th</sup>, 2021 – IWE featuring guest speaker Arnelda Bennett, Sagamok
- Tuesday February 23<sup>rd</sup>, 2021 – IWE featuring guest speaker Victoria Labillois, Wejuseg Const.
- Tuesday March 2<sup>nd</sup>, 2021 – IWE featuring guest speaker Anong Beam, Anong Beam Paints
- Tuesday March 9<sup>th</sup>, 2021 – IWE featuring guest speaker Jennifer Twigg, Twiggs Coffee Roasters
- Tuesday March 16<sup>th</sup>, 2021 – IWE featuring guest speaker Dawn Madahbee Leach, Waubetek

The Indigenous Women Entrepreneurship Webinar Series was a great success with an average of 25 participants to each webinar. All sessions were recorded and will be available at [www.waubetek.com](http://www.waubetek.com) as soon as we are able to edit the file size and share.

Following the positive feedback, evaluations and demand, we are working towards maintaining the momentum and host regular forums for Indigenous Women Entrepreneurs to meet and network on Zoom. Our website and social media will have updates once we are able to confirm dates.



A big congratulations to Grace Debassige who won the main prize of \$1000 upon completion of the final webinar. Grace also won one of the secondary prizes of an Ipad and Square Stand along with Susan Dokis. Angela Wemigwans also won a Samsung Tablet.

Chi-Miigwetch to NACCA for providing funding for this webinar series and to all the speakers and participants.

### 2021 EDO Capacity Development Zoom Workshops

The annual Spring EDO Information Session will be held virtually in 2021 over a four week period beginning on May 6<sup>th</sup>, 2021 when we will be inviting a guest speaker to present on Taxation and be available to answer questions from participants.

May 6<sup>th</sup>, 2021, 10:00 am – 11:00 am - Taxation

May 13<sup>th</sup>, 202, 10:00 am – 11:00 am - Procurement

May 20<sup>th</sup>, 2021, 10:00 am – 11:00 am - Funder's Forum

May 27<sup>th</sup>, 2021, 10:00 am – 11:00 am - Partnerships

All Zoom Webinars will be recorded and saved on the Waubetek website at [www.waubetek.com](http://www.waubetek.com) so clients will be able to view at their convenience.

### **Mining**

The Regional Initiatives Coordinator will work together with the Mining Project Manager position that has recently become vacant and the General Manager for the implementation of the Aboriginal Mining Strategy for North East Ontario.

This includes The Centre of Excellence for Indigenous Minerals Development (the Centre), an initiative of the Mining Strategy and Waubetek has been working on securing government and industry support to fund this very exciting initiative. The Centre will be a resource assessable to Indigenous businesses, First Nations engaged in mining activities, as well as government and the mining industry. The Centre will help serve as a medium for research and case study development relating to Indigenous and Industry partnerships and be a clearinghouse for information, contact referrals, along with tools, templates, training, leading practices, and resources surrounding Indigenous participation in the Mining Industry. Once funding is secured, the priorities will be to establish the board, hire a director and begin populating the database.

The 2021 Prospectors and Developers Association of Canada will be hosting their annual conventional virtually this year, and plans are underway for Waubetek to have a presence and ensure our clients and suppliers have an opportunity to gain exposure.

PDAC March 8, 2021 – March 11, 2021

### **Fisheries**

The RI Coordinator will continue to work closely with the Aquaculture Development Officer on the projects that were approved for funding through the Aboriginal Aquaculture in Canada Initiative.

For more information on the Regional Initiatives Program, please contact the coordinator, Curtis Assance at the Waubetek office or email at [cassance@waubetek.com](mailto:cassance@waubetek.com).





# BUSINESS DEVELOPMENT OFFICER (BDO) SERVICE AREA

## OUTREACH SERVICES

**\*Note: Due to the COVID-19 Pandemic, scheduled outreach visits to the communities are on hold. Please check our website for any schedule updates over the summer months. Thank you for your understanding.**

<b>ZOLT VIRAG</b> zvirag@waubetek.com	<b>JOHN SYMINGTON</b> jsymington@waubetek.com
<b>North Shore and Manitoulin</b>	<b>Sudbury, Temagami, North Bay and Hwy. 69 Corridor</b>
Sagamok Anishnawbek	Atikameksheng Anishnawbek
Serpent River	Sudbury
Mississauga	Wahnapiatae
Thessalon	Dokis
Batchewana	Nipissing
Garden River	North Bay
Sault Ste. Marie	Mattawa
Aundeck Omni Kaning	Temagami
Espanola	Henvey Inlet
Little Current	Magnetawan
M'Chigeeng	Killarney
Sheguiandah	Shawanaga
Sheshegwaning	Wasauksing
Whitefish River	Wahta
Wikwemikong	Moose Deer Point
Zhiibaahaasing	Orillia/Barrie
	Midland
	Beausoleil
	Georgina Island

### HWY 69/SOUTH - JOHN SYMINGTON

TBD - Henvey Inlet First Nation	9:00 - 10:00 a.m.
TBD - Magnetawan First Nation	10:30 a.m. - 12:00 p.m.
TBD - Shawanaga First Nation	12:30 - 2:00 p.m.
TBD - Wasauksing First Nation	2:30 - 4:00 p.m.
TBD - Georgina Island First Nation	9:00 - 11:30 a.m.
TBD - Rama First Nation, Orillia area	1:00 - 4:30 p.m.
TBD - Beausoleil First Nation	10:00 - 1:00 p.m.
TBD - Georgian Bay Native Friendship Centre	2:00 - 4:00 p.m.
TBD - Barrie Friendship Centre	9:00 a.m. - 4:00 p.m.
TBD - Wahta Mohawks	9:00 - 10:30 a.m.
TBD - Moose Deer Point First Nation	11:00 - 12:00 p.m.
TBD - Killarney	2:30 - 4:00 p.m.

### MANITOULIN REGION – ZOLTAN VIRAG

#### **AUNDECK OMNI KANING / SHEGUIANDAH / WHITEFISH RIVER**

TBD - Sheguiandah First Nation	9:00 - 10:00 a.m.
TBD - Aundeck Omni Kaning First Nation	10:30 a.m. - 12:00 p.m.
TBD - Whitefish River First Nation	by appointment

#### **M'CHIGEENG / SHESHEGWANING / ZHIIBAHAASING**

TBD - Sheshegwaning First Nation	10:00 - 11:00 a.m.
TBD - Zhiibaahaasing First Nation	11:15 a.m. - 12:00 p.m.
TBD - M'Chigeeng First Nation	1:30 - 4:00 p.m.

#### **WIKWEMIKONG**

TBD - Wikwemikong Unceded Territory	9:00 a.m. - 4:30 p.m.
-------------------------------------	-----------------------

### NORTH SHORE REGION – ZOLTAN VIRAG

TBD - Sagamok Anishinawbek	9:00 - 11:30 a.m.
TBD - Serpent River First Nation	1:00 - 3:30 p.m.
TBD - Mississauga First Nation	10:30 a.m. - 12:00 p.m.
TBD - Thessalon First Nation	1:30 - 3:30 p.m.
TBD - Garden River First Nation	9 a.m. - 12:00 p.m.
TBD - Sault Ste. Marie Indian Friendship Centre	1:00 - 4:00 p.m.
TBD - Batchewana First Nation	9:30 a.m. - 12:00 p.m.

### NORTHEAST REGION - JOHN SYMINGTON

TBD - Whitefish Lake First Nation	9:00 - 11:00 a.m.
TBD - Wahnapiatae First Nation	1:00 - 3:00 p.m.
TBD - Sudbury Gezhtoojig Office	9:00 - 11:00 a.m.
TBD - Dokis First Nation	1:00 - 2:00 p.m.
TBD - Nipissing First Nation Garden Village	3:00 - 4:30 p.m.
TBD - Temagami First Nation	10:00 a.m. - 12:00 p.m.
TBD - Temagami Municipality	2:00 - 3:30 p.m.
TBD - North Bay Friendship Centre	9:00 a.m. - 12:00 p.m.
TBD - HWY. 17 (Verner, Hagar, Sturgeon Falls)	2:00 - 4:00 p.m. by appointment

Are you interested in writing articles for the Waubetek News?

Please send:

-resume of experience

-2 example articles

submit to [waubetek@waubetek.com](mailto:waubetek@waubetek.com)



## Want your event included?

Free listing for Economic:

- workshops/sessions
- conferences
- events

Within the 27 First Nations communities Waubetek serves. Email [waubetek@waubetek.com](mailto:waubetek@waubetek.com) with "Waubetek Community Listings" in the subject line. Please submit your listing in well in advance.

# TOUCHED BY THE ENTREPRENEURIAL SPIRIT...

## 1. BOYER CONSTRUCTION

**Ronald Boyer** is a member of the Batchewana First Nation and is the owner/operator of **Boyer Construction** located at the Rankin Reserve 15D in the Sault Ste. Marie, Ontario area. This business has a multitude of services to offer and he has been operating since 2003 as a general contractor. Services include highway and road construction, watermain and sewer line construction sectors. The business also does new road construction, building sitework, and concrete foundation work. You can visit the business website at [boyerconstruction.ca](http://boyerconstruction.ca), email at: [info@BoyerConstruction.ca](mailto:info@BoyerConstruction.ca) or call 705-257-7602.

## 2. TRI TOWN WELDING

**Greg Major**, of the Nipissing First Nation, owns a shared operation in **Tri Town Welding**, this company is a welding, mechanical, and steel fabrication business that services the mining, agricultural, construction and transportation industries located in Timiskaming Shores, Ontario, area. Call 705-628-2088.

facebook



## 3. TOWN AND COUNTRY CLIPS

**Pierrette Gascon**, a member of Michipicoten First Nation, and operates **Town and Country Clips**, which provides pet grooming services in the Hanmer, Ontario area. To contact Pierrette for an appointment, call 705-551-1005 or email [townandcountryclips@hotmail.com](mailto:townandcountryclips@hotmail.com)



facebook

## 4. McCue Chiropractic and Wellness Centre

**Mark McCue**, is a member of Odanak First Nation, his business has been in operation since 2000 and is trained to diagnose and treat disorders of the musculoskeletal and nervous system; see his website at [mccuechiropractic.com](http://mccuechiropractic.com) for the range of full services. This business is located in Sudbury, Ontario. For more information contact Mark McCue at 705-523-3421 or email him at [mccuechiropractic@hotmail.com](mailto:mccuechiropractic@hotmail.com).

twitter

facebook



## 5. ACME MOTORS MANITOULIN LTD.

**Patrick Glover**, is a member of the Wikwemkong Unceded Territory, and is the owner/operator of **ACME Motors** since September 2012. He is a licensed mechanic and operates as an auto repair and maintenance garage, a NAPA Auto Parts Pro Member, and provides auto lock out services. In addition, Mr. Glover has extended services to include auto detailing, more parts and accessories and the sale of used vehicles. This business is located in Little Current, Ontario. You can contact this business at 705-368-2823 or email at [acmemotors@bellnet.ca](mailto:acmemotors@bellnet.ca)



facebook

## 6. INDIGIINET CORP.

**William (Bill) Hay**, of the Wahta Mohawks Territory, is the owner-operator of **Indigiinet Corp.** This business is a telecommunications company headquartered in the Bala, Ontario, area and provides quality internet services. Contact Bill Hay at 1-866-235-7510 or visit his business website at [indigiinet.com](http://indigiinet.com)



## 7. NORTH STAR HOME VISION

**Kevin Pacheco**, is a member of the Aundeck Omni Kaning First Nation. This business provides interior/exterior renovations, design/building services and emergency restorations servicing the Muskoka area and is located in Bracebridge, Ontario. To contact the staff call 705-333-7939; email: [info@northstarhomevision.ca](mailto:info@northstarhomevision.ca) or visit the website: [northstarhomevision.ca](http://northstarhomevision.ca)





**WAUBETEK**  
Business Development Corporation  
A Community Futures Development Corporation



## Province Launches New Ontario Tourism and Travel Small Business Support Grant

Applications open for eligible small businesses in tourism and travel industries

The Ontario government is providing one-time payments of \$10,000 to \$20,000 to support eligible small tourism and travel businesses struggling to recover from the impact of the COVID-19 pandemic through the new \$100-million Ontario Tourism and Travel Small Business Support Grant.

This grant will support eligible small tourism and travel businesses that did not receive the Ontario Small Business Support Grant (OSBSG), such as travel agents, hotels, motels, resorts, and bed and breakfasts. To qualify, businesses must have fewer than 100 employees and demonstrate they have experienced a minimum 20 per cent revenue decline between 2019 and 2020.

Small business owners can use the grant in whatever way makes the most sense for their business.

Applications for this grant will close on **Friday, June 25, 2021.**

For information on eligibility and how to apply:

<https://www.ontario.ca/page/businesses-get-help-covid-19-costs>.



Ministry of Heritage, Sport, Tourism and Culture Industries

## Indigenous Youth Entrepreneurship Webinar

# futurpreneur



**Kain Big Canoe**, Senior Manager of T.E. Wealth's dedicated Indigenous Services Practice, Kain holds a Bachelor of Accounting and a Master of Accountancy from Brock University and holds the CPA designation. Kain is a member of the Chippewas of Georgina Island First Nation and splits his time between Georgina Island and his home in Grimsby.



**Kathryn Corbiere**, Owner & Operator of One KWE, a Metal Fabrication & Design company located on Manitoulin Island. One KWE specializes in CNC plasma cutting, modern furniture, custom fabrication and sculptures. "KWE" means "WOMAN" in the Ojibwe language.



### RARE OPPORTUNITY TO LEASE COMMERCIAL SPACE ON RAMA FIRST NATION TERRITORY!!!

Rama First Nation is proud to announce the building of our new Rama Health Centre with available commercial space for lease! Various permitted uses! Unit sizes range from 650-2,500sqft. Located on Rama Road with 8,500 travelers daily and minutes to Casino Rama Resort, Orillia and more! Great opportunity for Indigenous professionals and located 2 hours from downtown Toronto!

Join a thriving community with many homes, businesses, visitors, and future developments!

LIMITED UNITS AVAILABLE!

Please contact Kyle Matthews for more information! Phone: (705) 238-1771 Email: [kylem@ramafirstnation.ca](mailto:kylem@ramafirstnation.ca)

**Webinar #1 - Wednesday June 30, 2021**

**3:00 pm - 4:30 pm**

**Supports for Indigenous Youth Entrepreneurs**

**Justin Holness - Futurpreneur Canada**

**Dawn Madahbee Leach - Waubetek Business Development Corporation**

**Kain Big Canoe - Guest Speaker**

**Kathryn Corbiere - Guest Speaker**

For More information please contact:  
Waubetek at: (705) 285-4275 [www.waubetek.com](http://www.waubetek.com)





# WAUBETEK'S PROGRAMS AND SERVICES

## INVESTING IN THE ABORIGINAL BUSINESS SPIRIT

Waubetek offers a variety of business loans to establish, expand or purchase a business.

### COMMERCIAL LOANS

(North-East Ontario only)

#### Term Loans

- Maximum up to \$500,000
- Loans for Aboriginal Students/Youth for summer businesses – maximum \$1,500

#### Bridge Financing

- A temporary loan to carry or bridge projects until receipt of confirmed funds from third party lenders or government agencies - maximum \$250,000.

*All Waubetek commercial loans are provided to competitive rates and on flexible terms.*

#### Conditional Contributions

- Aboriginal Business Financing Program (ABFP) - Waubetek can assist Aboriginal businesses with capital to establish, expand or acquire businesses on or off reserve in North-East Ontario. In summary, this funding is available as follows:
  - Available to First Nation, Inuit and Non-Status applicants located in North-Eastern Ontario. Proof of Aboriginal heritage is required. First Nation registered members must provide a copy of their Indian status card. Applicants of Inuit ancestry will provide a letter of confirmation from the Inuit Tapiriit Kanatami. Non-Status Indians must provide a birth certificate proving a genealogical link to a First Nation registered member. Metis citizens must apply to the Metis Voyageur Development Fund for financial assistance.
  - ABFP Conditional Contributions to individuals is available only up to 40% of the project's capital costs up to \$99,999 (or \$50,000 through the Indigenous Economic Development Fund). The applicant must provide a minimum of 10% equity and must also leverage commercial financing in order to access the contribution for capital projects.
  - ABFP Conditional Contributions to First Nation communities/First Nation owned businesses is available only as a percentage of the project's capital cost up to \$250,000. Applicants must provide 10% equity and must also leverage commercial financing in order to access the contribution for capital projects.
  - ABFP Conditional Contributions are also available for: Business Planning, Business Valuations, Marketing, Business Support and Mentorship. For these costs, the applicant must provide 25% equity and ABFP may provide up to 75% of the costs within the above stated limits. No commercial loans are required for these projects within these categories.
  - Community Economic Grants (CEG) – through the Indigenous Economic Development Fund, Waubetek provides up to \$10,000 towards economic capacity-building projects for Aboriginal communities and First Nation owned organizations for initiatives located within North-East Ontario.

### BUSINESS AND ECONOMIC ADVISORY SERVICES

#### Business and Economic Counselling Services

- Waubetek has experienced Business Development Officers (BDO's) available to provide guidance and advisory services. Waubetek has BDO's in North-East Ontario for all of our programs.
- Waubetek also has a knowledgeable Business Support Officer available to provide assistance to business clients who may require advisory assistance or a business review.

### REGIONAL INITIATIVES IN NORTH-EAST ONTARIO

- Waubetek offers quarterly business workshops on a variety of topics to assist Aboriginal entrepreneurs and First Nation Economic Development Officers.
- Waubetek implements regional economic strategies to assist First Nations and Aboriginal entrepreneurs in the Fisheries and Mining sectors.
- Waubetek has an Aquaculture Business Technician on staff to assist applicants with their Aquaculture-related businesses anywhere in Ontario, Manitoba, Saskatchewan and Alberta.
- A Mining Project Manager is in place to help implement the "Aboriginal Mining Strategy for North-East Ontario". sectors.
- Waubetek offers youth development initiatives to help Aboriginal youth seek business ownership as a career through conferences and workshops.
- Waubetek hosts a First Nation Economic Development Officer Tool-kit of resources, templates and leading practices for EDO's in North-East Ontario.

For more information, please contact our office at:

PO Box 209, 6 Rainbow Valley Rd., Birch Island, Ontario P0P 1A0

Telephone: (705) 285-4275

Email: [waubetek@waubetek.com](mailto:waubetek@waubetek.com)

